



CONCORDIA

MEMBERSHIP

It's our pleasure to welcome you to the Concordia Community! We're thrilled to have your expertise and partnering initiatives contribute to our year-round programming and partnering efforts

Your membership is valid for 12 months from the date of receipt from your membership dues. We will send out a reminder message 30 days before your membership expires to invite you to renew.

As a valued member of our community, you will have access to year-round benefits and engagements. Please find below key information regarding your membership, including:

- Membership Benefits
- The Annual Summit Manual
- Member Testimonials
- Community Resources & Year Round Membership Tips

EXCLUSIVE MEMBER BENEFITS

PATRON MEMBERSHIP:

- 5 All-access invitations to the Concordia Annual Summit
- 3 Invitations to Concordia Regional Summits (Americas, Europe, Africa etc.)
- 3 Invitations to attend Concordia's Young Professional Member (age 35 and younger) networking and engagement events
- Invitations to all smaller global events throughout the year (roundtables, gatherings, dinners etc.)
- Opportunity to provide industry leadership in Programming and Partnership Development working groups
- Opportunity to contribute a blog post or op-ed, independently or in collaboration with Concordia advisors and staff, to be distributed among the Concordia community
- Invitation to Partnership Development roundtables around the world (Americas, Europe, Africa etc.)
- Opportunity to serve on Concordia Partnership Development-related subcommittees that advise and advance partnerships
- Promotion of Member's research within the P3 space
- Exclusive concierge services for on-site meetings with Leadership Council Members, attendees, and speakers at Annual and Regional Summits
- Reserved preferential seating for Plenary Sessions at Annual and Regional Summits
- Access to Days of Engagement connected to Concordia Programming and Partnership Development initiatives when available
- Opportunity to host private gatherings during Annual and Regional Summits
- Access to white papers and other research deliverables within the Concordia database
- Member company listed as Patron Member on Concordia website

INDIVIDUAL MEMBERSHIP:

- 1 All-access invitation to the Concordia Annual Summit*
- 1 Invitation to each Concordia Regional Summit (Americas, Europe, Africa etc.)*1 Invitation to Global Partnerships Week in Washington, D.C.* and additional GPW events
- 2 Invitations to attend Concordia's Young Professional Member networking and engagement events
- 1 Invitation to all smaller global events throughout the year (roundtables, gatherings, dinners etc.)
- Opportunity to provide industry leadership in Programming and Partnership Development working groups
- Opportunity to contribute a blog post or op-ed, independently or in collaboration with Concordia advisors and staff, to be distributed among the Concordia community
- Invitation to Partnership Development roundtables around the world (Americas, Europe, Africa etc.) Opportunity to serve on Concordia Partnership Development-related subcommittees that advise and advance partnerships
- Promotion of Member's research within the P3 space

YOUNG PROFESSIONAL MEMBERSHIP:

- 1 All-access invitation to the Concordia Annual Summit
- 1 Invitation to each Concordia Regional Summit (Americas, Europe, Africa etc.)
- 1 Invitation to Global Partnerships Week in Washington, D.C. and additional GPW events
- 2 Invitations to attend Concordia's Young Professional Member networking and engagement events
- 1 Invitation to all smaller global events throughout the year (roundtables, gatherings, dinners etc.)
- Opportunity to provide industry leadership in Programming and Partnership Development working groups
- Opportunity to contribute a blog post or op-ed, independently or in collaboration with Concordia advisors and staff, to be distributed among the Concordia community

ANNUAL SUMMIT BENEFITS

Members receive the following exclusive all-access experience at the Concordia Annual Summit:

- Access to the Members' Lounge
- Invitation to the private cocktail reception in the Members' Lounge
- Exclusive and priority access to all Private Roundtables and Strategic Dialogue sessions
- Exclusive Private Messaging and Meeting Scheduling within the Concordia Events App

The Annual Summit Manual is designed to help new Concordia Members navigate the Annual Summit and maximize their experience. The manual includes tips, recommendations, and testimonials collected from current and previous Concordia Members. We encourage you to take some time ahead of the Annual Summit to prepare for your experience, using the below tips as a guideline.

BEFORE THE ANNUAL SUMMIT:

1. As you start to prepare for the Annual Summit, set some specific goals that you would like to attain from the gathering and structure your experience around those goals. Feel free to communicate those goals to the Concordia Team via the pre-Summit survey — we'll do our utmost to help you reach them!
2. The Annual Summit has a large and diverse program. We recommend you review the agenda and the speaker list once it's made available. Plan which sessions you'll be attending and which speaker(s) you would like to meet.
3. Download our Concordia Events App before arriving at the Annual Summit and take some time to orient yourself with the space where the conference will take place, especially where your preferred sessions will take place. The app is equipped with all the up-to-date information regarding speakers, sessions, and events.
4. Plan to bring portable chargers and wireless battery packs for your phone just in case outlets aren't readily available.
5. Make sure to bring enough business cards and keep some on hand, as well as stationery in your luggage for easy access. The Concierge Team can also help with follow up introductions and connections if needed.

DURING THE ANNUAL SUMMIT:

1. You will come out of the Summit with a wealth of information from breakout sessions, workshops, and one-on-one conversations. We encourage you to use the official Summit app to choose which sessions you don't want to miss. Many attendees find it helpful to take notes during the sessions. Additionally, it is helpful to use breaks as a time to network, exchange business cards and meet new people who are in the same space.
2. The Concordia Annual Summit will always have a designated hashtag throughout the event. This is a great way to be a part of a larger conversation by sharing some takeaways and notes from your sessions. You can also monitor the hashtag throughout the conference to follow live conversations.
3. Attend one or more of Concordia's curated private events on the sidelines of the Summit. This is a great way to interact on a more intimate basis with high-level speakers and attendees. Concordia often co-hosts private dinners, cocktail receptions, and roundtables with partner institutions to serve as an additional benefit for Members to participate in ongoing programming throughout the event.

AFTER THE ANNUAL SUMMIT:

1. Do some housekeeping and follow up with new contacts; connecting with people you met during the Summit is best done in the days immediately after.
2. Make use of the insights you gained from your prospects and find ways to apply them in your work.
3. Please fill out our post-Summit survey to share your experiences with us so that we can make future Summits even more impactful, and contribute to our annual reporting metrics.
4. We would love to hear from you! Please keep us up to date with your developments and sharing ideas of how we can grow our Concordia community.

Concordia aims to help our Members connect with everyone who attends the Summit. If for whatever reason you were unable to collect a business card of a fellow participant, Concordia can work with you to connect with respective attendees during and after the event.

COMMUNITY RESOURCES

YOUNG PROFESSIONAL NEWSLETTER

Our Young Professional Newsletter is sent out approximately twice a month, highlighting events from our community. To sign-up to receive our newsletter, please email membership@concordia.net. Feel free to share this registration link with anyone from your network who may be interested.

CONCORDIA CALENDAR OF EVENTS

The calendar is designed to be a one-stop-shop for members who are looking to engage with others in the community at Concordia events as well others within the Concordia Community. Any member can submit information to be included in the calendar by sending an email to Marie-Helena Mekolo at mmekolo@concordia.net.

CONCORDIA NEWSROOM & BLOG

Concordia Membership is year-round and extends beyond our Annual and Regional Summits. We look to support and celebrate your partnering efforts and encourage you to think of Concordia as an extension of your impact strategy. As a Member, you are invited to:

- work directly with our Strategic Engagement Department to access crowd-sourced information, share findings or thought leadership, and promote achievements.
- Regularly check in with our Partnership Development Department about your annual partnering objectives and explore ways that Concordia (and its extensive community) might contribute to their achievement. The Department is equipped to help you research and strategize potential partners, evaluate partnership models, generate governance documents and partnership Strategic Plans, act as a neutral intermediary between partners, develop enduring partnership outcomes, and otherwise advance your partnering acumen.
- Work with our Programming Department to identify thought leaders, resources, and even venues for your privately hosted events.
- Follow up on conversation sets from the Annual and Regional Summits to learn about next steps and action points.

CONNECT WITH THE CONCORDIA TEAM

STRATEGIC ENGAGEMENT

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